Corent

The customer is a leading provider of scalable blockchain-enabled Cloud storage solutions for real-world business applications.

The customer offers over 40% cost-efficiency over legacy data storage solutions. The customer's app embeds immutability and security to ease the burden of adding security measures to the database off the users' shoulders.

Overview:

The customer approached Corent to devise a strategy to deploy its application as a SaaS Delivery Model and publish it to the AWS marketplace with no code change.

Result:

❖ **SaaSOps successfully transformed the application into a SaaS delivery model.**

❖ **Customers can access and pay for using the software over the internet by subscribing to the Cloud storage model of their choice.**

CHALLENGES	SOLUTIONS
Assessing Cloud storage parameters (database size/records) to arrive at customized subscription models.	SaaSOps successfully accessed the database and records and determined the most suitable subscription models before integrating the API to the AWS marketplace.
Building a licensing model for the application.	SaaSOps enabled the customer to add value to its existing multi-tenancy model. Various operational and commercial features were added to the model before deploying it as a SaaS model.
Decision on flex pricing models for various subscription plans.	SaaSOps sorted out the issues of volume and multiplicity to enable the customer to establish a scalable business model by managing multiple users, subscriptions, & SaaS deployments.
Monitoring and metering customers' application consumption based on usage.	SaaSOps helped the customers view all relevant details of its app users from a single interface to track their usage, payments, executive reports, & more.

Delivery Model

Workflow, Metering API integration with your Offer

Customers → AWS Marketplace → SaaSOps + Marketizer

Tenant Provisioning and Management

Monitoring and Metering Setup and Management

Block chain enabled Database server

Multi-Tenant Application

Commercial Management
- Subscription based offering
- Usage Based Billing
- AWS Marketplace integration

Operation Management
- Lifecycle operations – Upgrade, suspend, activate
- Dashboorad of Customers
- Tenant Management Portal
- White labeling
- Tenant-aware support

Corent Technology Inc.

Americas and Corporate

65 Enterprise, Aliso Viejo, CA 92656, USA
Phone: +1 949-614-0044
Email: info@corenttech.com

Corent Europe
Email: EU-info@corenttech.com

Corent Asia Pacific
Email: APAC-info@corenttech.com